



## Decision Making Questions for SSC Stenographer PDF

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## Instructions

Study the following information carefully and answer the question given below

Following are the conditions for selecting Accounts Officer in the Organization

The candidate must

(i) be at least 21 yr and not more than 26 yr as on 1.11.2011

(ii) be a commerce graduate (B.com) with atleast 55% marks

(iii) have work experience of at least 2 yr in the Accounts Department of an organization

(iv) have secured at least 50% marks in the Selection process In the case of a candidate who fulfils all the conditions except

(a) at (i) above but at least 21 yr old and not more than 28 yr old and has work experience of 5 yr as Accounts Assistant in an organization his/her case is to be referred to GM-Accounts

(b) at (ii) above but has secured at least 50% marks graduation and has secured at least 55% marks in selection process his/her case is to be referred VP-Accounts.

In each question below details of one candidate are provided You have to take one of the following courses of actions based on the conditions given above and the information provided in each question and mark the number of that course of action as your answer

You are not to assume All these cases are given to you as on 1.11.2011

Give answer

a: If the case is to be referred to GM-Accounts

b: If the case is to be referred to VP-Accounts

c: If the candidate is to be selected

d: If the candidate is not to be selected

e: If the data provided are inadequate to taken a decision

Now read the information provided in each question and mark your answer accordingly

### Question 1

**Umesh Choksi was born on 25th November, 1989 He has secured 60% aggregate marks in B.com and 65% mark in the Selection Process He has been working in the Accounts Department of an organization for the past 3 yr**

A If the case is to be referred to GM-Accounts

B If the case is to be referred to VP-Accounts

C If the candidate is to be selected

D If the candidate is not to be selected

**Answer: C**

### Explanation:

The candidate fulfils all the four conditions. ie

(i) be at least 21 yr and not more than 26 yr as on 1.11.2011

(ii) be a commerce graduate (B.com) with atleast 55% marks

(iii) have work experience of at least 2 yr in the Accounts Department of an organization

(iv) have secured at least 50% marks in the Selection process

Hence, he should be selected.

### Question 2

**Pratibha Kale was born on 6th June 1988. She has secured 60% aggregate marks in B.com and 49% marks in the Selection Process. She has been working in the Accounts Department of an Organization for the past 3 yr.**

A If the case is to be referred to GM-Accounts

B If the case is to be referred to VP-Accounts

C If the candidate is to be selected

D If the candidate is not to be selected

**Answer: D**

**Explanation:**

Pratibha has a very low score in the selection process. The minimum required score is 50%, whereas she scored only 49%. So, she will not be selected.

**Question 3**

**Arun Patil has secured 55% aggregate marks in graduation He has been working for past 4 yr in the Accounts Department of an organization.He has secured 50% marks in the Selection Process He was born on 12th July, 1988.**

- A If the data provided are inadequate to take a decision
- B If the case is to be referred to VP-Accounts
- C If the candidate is to be selected
- D If the candidate is not to be selected

**Answer: A**

**Explanation:**

Arun scored 55% in graduation but there is no mention about his major in Graduation. He will be selected only if he majored in Commerce. Since that information is not available, the data provided is inadequate to take a decision.

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**Question 4**

**Prabha Dixit was born on 18th April 1985. She has been working as Accounts Assistant in an organization for the past 5 yr She has secured 60% aggregate marks in B.com and 55% marks in the Selection Process.**

- A If the case is to be referred to GM-Accounts
- B If the case is to be referred to VP-Accounts
- C If the candidate is to be selected
- D If the candidate is not to be selected

**Answer: A**

**Explanation:**

Since Prabha is between 26 and 28 years old and has 5 years work experience as an accounts assistant, she qualifies to be considered by GM Accounts for review.

**Question 5**

**Amul Verma has secured 50% aggregate marks in B.com and 60% marks in the Selection Process He has been working in the Accounts Department of an organization for past 4 yr He was born on 2nd January 1987.**

- A If the case is to be referred to GM-Accounts
- B If the case is to be referred to VP-Accounts
- C If the candidate is to be selected
- D If the candidate is not to be selected

**Answer: B**

**Explanation:**

Since Amul has between 50 and 55% in graduation and more than 55% in the selection process, his profile can be considered by VP Accounts for review.

**Instructions**

Read the following information carefully and answer the questions given below :

Following are the criteria for hiring Marketing Manager in a company

The applicant must---

- (i) be a post graduate in Marketing Management
- (ii) be at least 25 years old as on 30.4.2001.
- (iii) have work experience of at least three years
- (iv) be ready to work for at least two years after appointed.

However, if a candidate---

- (a) fulfils all other criteria except at (i) above, but has work experience of more than five years- the case is to be referred to General Manager-Marketing.
- (b) fulfils all other criteria except at (iv) above, but has obtained Ph.D. Degree, the case may be referred to Vice President-Marketing.

Based on the above criteria and the information given in each case, you have to take the decision in each case. You are not assume anything. The cases are given to you as on 30.4.2001.

#### Question 6

**Janaki Sharma has obtained her post graduation and Ph. D in Marketing Management. She is working for the last three years and is ready to work for one more year. She was born on 2nd October, 1973 ?**

- A Mark answer A if the applicant is to be hired
- B Mark answer B if the applicant is not to be hired
- C Mark answer E if the case is to be referred to Vice-President-Marketing
- D Mark answer D if the case is to be referred to General Manager-Marketing

**Answer: C**

#### Explanation:

- (i) Post graduate in Marketing, => yes
- (ii) age  $\geq$  25 years, => yes (27 years)
- (iii) Work experience  $\geq$  3 years, => yes
- (iv) Ready to work for  $\geq$  2 years, => no

$\therefore$  Janaki failed to satisfy (iv) condition, but she has a Ph.D, thus the case is to be referred to Vice-President-Marketing.

=> Ans - (E)

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#### Question 7

**Prabhat Bakshi is a graduate and has been working for the last ten years. He was 23 years old as on 21st June, 1995. He is ready to work for two more years. He is ready to work for another ten years ?**

- A Mark answer A if the applicant is to be hired
- B Mark answer B if the applicant is not to be hired
- C Mark answer C if the data given is not adequate
- D Mark answer D if the case is to be referred to General Manager-Marketing

**Answer: D**

#### Explanation:

- (i) Post graduate in Marketing, => no
- (ii) age  $\geq$  25 years, => yes (28 years)

(iii) Work experience  $\geq 3$  years, => yes

(iv) Ready to work for  $\geq 2$  years, => yes

$\therefore$  Prabhat failed to satisfy (i) condition, but has work experience of 10 years, thus the case is to be referred to General Manager-Marketing.

=> Ans - (D)

#### Question 8

**Arun Samant has obtained his post graduation in Marketing Management in the year 1996 and has been working since then. He is ready to work for two more years. He was born on 3rd September, 1970 ?**

**A** Mark answer A if the applicant is to be hired

**B** Mark answer B if the applicant is not to be hired

**C** Mark answer C if the data given is not adequate

**D** Mark answer D if the case is to be referred to General Manager-Marketing

**Answer: A**

#### Explanation:

(i) Post graduate in Marketing, => yes

(ii) age  $\geq 25$  years, => yes (30 year)

(iii) Work experience  $\geq 3$  years, => yes

(iv) Ready to work for  $\geq 2$  years, => yes

$\therefore$  Arun satisfied all the conditions, thus the candidate is to be hired.

=> Ans - (A)

#### Question 9

**Archana Madhok has been working for the last four years after obtaining her post graduation in Marketing Management. She was born on 7th July, 1970. She has also obtained her Ph. D. Degree. She is ready to work for one more year.**

**A** Mark answer A if the applicant is to be hired

**B** Mark answer B if the applicant is not to be hired

**C** Mark answer E if the case is to be referred to Vice-President-Marketing

**D** Mark answer D if the case is to be referred to General Manager-Marketing

**Answer: C**

#### Explanation:

(i) Post graduate in Marketing, => yes

(ii) age  $\geq 25$  years, => yes (30 years)

(iii) Work experience  $\geq 3$  years, => yes

(iv) Ready to work for  $\geq 2$  years, => no

$\therefore$  Archana failed to satisfy (iv) condition, but she has a Ph.D, thus the case is to be referred to Vice-President-Marketing.

=> Ans - (E)

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### Question 10

Santosh Mahajan has passed post graduation in Marketing Management and has also got Ph. D. in Marketing Management. He has been working for last five years and is ready to work for only one year.

- A Mark answer A if the applicant is to be hired
- B Mark answer B if the applicant is not to be hired
- C Mark answer C if the data given is not adequate
- D Mark answer D if the case is to be referred to General Manager-Marketing

**Answer:** C

#### **Explanation:**

(i) Post graduate in Marketing, => yes

(ii) age  $\geq$  25 years, => not given

(iii) Work experience  $\geq$  3 years, => yes

(iv) Ready to work for  $\geq$  2 years, => no

$\therefore$  Santosh birth date is not given, thus we cannot find his age, thus data is inadequate.

=> Ans - (C)

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